

HANSA/FLEX



HANSA-FLEX HOSE MANAGEMENT X-CODE

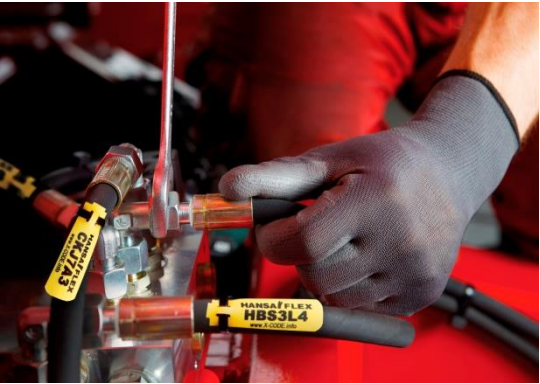
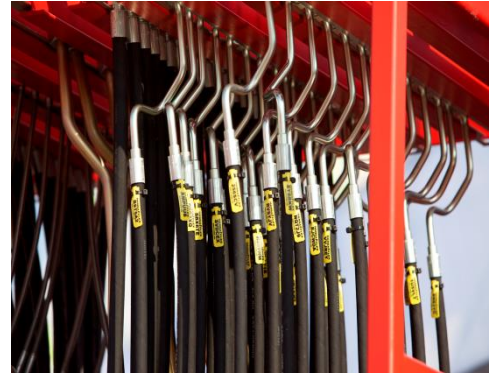
HANSA-FLEX 软管全寿命管理系统 X-CODE

Reliable, Unique and Fast / 可靠，唯一和快速



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**Safety, Simple,
Available and
Create Value**



HANSA/FLEX

X-CODE parts procurement with no delay

HANSA-FLEX X-CODE hose management / X-CODE 软管全寿命管理

The HANSA-FLEX X-CODE has served as a highly effective tool for obtaining spare parts for a good ten years now. The alphanumeric code identifies all product features associated with hydraulic connecting elements as distinctively as a fingerprint. The label bearing the X-CODE is applied prominently and permanently to the hose line and so enables our customers to obtain the spare parts they need efficiently and unmistakably – through any HANSA-FLEX branch in the world.

X-CODE在过去的10多年里作为一个成效卓越用于产品部件管理的创新工具，发挥了极大的作用。犹如指纹信息一样，由字母数字组合的代码包含和识别了所有与其对应部件的相关产品特性。显著，永久的X-CODE标牌在软管等产品上的应用，使我们的客户在全球任何一家HANSA-FLEX分支机构能够准确，快速，无误获得他们需要的产品备件。

Hose line management at a glance / 软管管理一目了然

The X-CODE is the perfect tool for our customers to manage and organize all of their hose lines. Customer can see how long each individual hose line has been in service at a glance. The hose lines are listed, classified and identified in the customer's personal database. Consequently, for example, inspection and maintenance intervals can be scheduled reliably in advance. If desired, HANSA-FLEX will perform hose line management duties for the customer. Dates for inspection and maintenance are integrated in the company's existing processes so as to ensure that production is not interrupted. Preventative maintenance could be scheduled more efficiently.

X-CODE是为我们的客户管理和组织他们所有的软管产品的完美工具。用户可以一目了然了解到每条软管的已服务周期。所有软管数据分类和识别完全存储于客户的个人数据库。因此，例如，检查和维护间隔可以提前可靠地安排。如果需要，HANSA-FLEX将为客户进行全面的软管管理服务，过程中实时更新检查和维护的日期，以确保生产不中断。更有效地安排，进行预防性维护。

Label / 标签

Because products are used in a wide variety of challenging environments and conditions, the durability of the label must ensure the future readability of the X-CODE when needed most. HANSA-FLEX offers label that has been tested and engineered to excel in rugged applications, including extreme temperatures, UV, salt spray, xenon arcing, and submersion in many fluids such as fuel, hydraulic oil and salt water. A product specialist can help select a label solution that is perfect for you.

因为产品广泛使用在各种具有挑战性的环境和条件下，耐久性标签必须保证X-CODE在未来的可读性是必须确保的。HANSA-FLEX提供的标签经过特别设计和测试，适合在坚固的应用下，包括极端温度、紫外线、耐盐雾、氙弧，可以耐许多流体如燃油、液压油和盐水。我们的产品专家可以帮助您选择一个完美的解决方案。

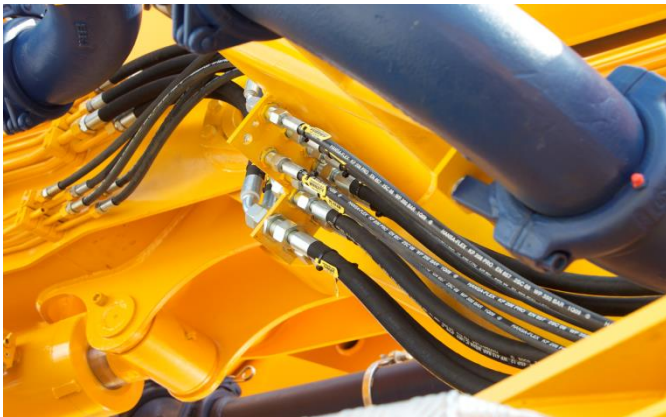


X-CODE parts service for original

Uptime is Everything / 时间就是一切

This innovative system provides fast and accurate product information, speeding replacement regardless of where or when the original component was created. This is then produced at the closest branch and is ready for collection just a few minutes later. Upon request, we can also deliver the replacement hose line directly to the customer – in the specified quality, without delay and no mistakes. By reducing transaction time, users can realize significant gains in productivity and increases in valuable uptime.

正是因为X-CODE的创新标识能够让我们几乎在确定您需要的X-CODE 编码的同时安排生产，客户可以在最近的分支机构得到准确无误的备件产品。通过减少交易时间，用户可以实现显著提高生产效率和增加正常运行时间。



OEM benefits / OEM客户利益

- Safe, unique and fast product identification
- 安全，唯一性，快速识别
- Modular service packages for added customer benefit
- 增加客户利益的模块化服务包
- Original equipment manufacturers benefit from the HANSA-FLEX parts service
- OEM客户备件再销售

A summary of the advantages / 优势

- Maximized Safety / 安全
- Rapid delivery / 快捷交货
- Less Downtime / 最少的停机时间
- Customer-specific database / 客户数据库
- Preventative hose line management / 预防性管理



HANSA-FLEX FLEXXPRESS



HANSA-FLEX FLEXXPRESS offers a full scope of hose related on-site services globally.

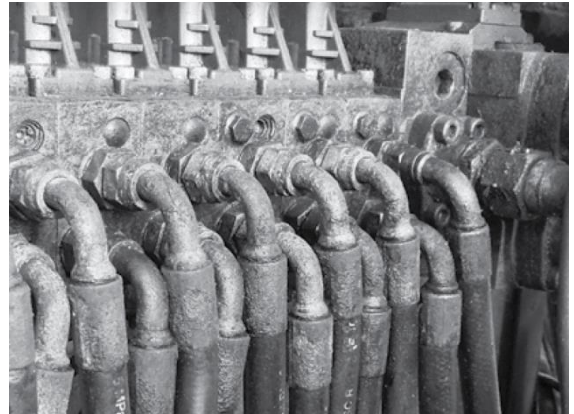
- On-site survey to identify and improve critical hose installations
- Hose and coupling identification
- Hose condition monitoring
- The result and the findings of a survey are handed over in a final report.
- This report includes recommendations to improve the hose installations in order to increase the safety of personnel, environment and equipment, and the reliability of the hydraulic systems.
- HANSA-FLEX FLEXXPRESS operations are globally executed by qualified and trained HANSA-FLEX Surveyors with years of practical experience in industries. Replacement hoses can be delivered to the customer site prior to the next service if needed. Emergency hose replacements are available 24/7 by agreement.

HANSA-FLEX FLEXXPRESS 向全球提供全方位的软管相关的现场服务

- 现场调查，以确定和改进关键软管安装☺
- 软管和接头现场识别，数据采集
- 软管状态监测
- 调查结果和数据采集形成完整的数据库。现场调查结果和数据采集形成的数据库可以有效改善软管安装，增加人员、环境和设备安全及提高液压系统的可靠性。
- HANSA-FLEX FLEXXPRESS操作全部由合格的，有经验的，经过HANSA-FLEX 培训认证的多年技术经验的服务人员执行。需要更换的软管可在下一个服务之前交付给客户。同时提供有24 / 7急救软管更换服务的单独协议。



- Full visibility of all hoses entered into the X-CODE system including technical description, condition, critical class, hose history log etc.
- The X-CODE hose data and future maintenance plans including list of hoses that should be replaced within the next 30 days
- Simple way to order new hoses or spare parts
- Predictable maintenance costs due to advanced maintenance plans
- 所有进入X-CODE系统的软管特性可视性包括技术描述，使用条件，关键类项，软管历史记录等。
- X-CODE软管数据库提前30天提供未来维护计划中需要替换的软管清单。
- 简单方式订购新的软管或备件
- 制定合理，有效的维修计划，可预见的维护成本



Do your hoses look like this? To minimize the risk of hose breakage, systematic hose maintenance is essential.



HANSA-FLEX CHINA

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